BA III Year	BEC-S601: Entrepreneurship and Small Business Development		Semester 6
Marks Allotted for Internal Assessment	Marks Allotted for End Semester Examination (ESE)	Maximum Marks	Total Credits
30	70	100	4

## Learning Outcomes: Student will be able to

- Formulate the basic knowledge and processes involved in starting new ventures.
- · Critically assess the planning of projects and various techniques involved.
- Prepare various reports highlighting the feasibility and performance of businesses and projects.
- Identify various requirements in the functioning of small businesses.
- Interpret the knowledge of institutions that are helpful for development of small business.

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Unit 1	<b>ESTABLISHING A SMALL ENTERPRISE:</b> The start up process, project identification, selection of the product, project formulation
Unit 2	REPORTING ON PROJECT PROGRESS: Project Report Preparation; Specimen of Project Report, assessment of project feasibility, analysis of project
Unit 3	PLANNING AND SCHEDULING TECHNIQUES: Project Planning and Scheduling using Networking Techniques of PERT / CPM preparation of project report, selection of site/location and legal considerations
Unit 4	SMALL ENTERPRISES AND ENTERPRISE LAUNCHING: Definition of Small Scale; Rationale; Objective; Scope; SSI; Registration; NOC from Pollution Board; Machinery and Equipment Selection
Unit 5	ROLE OF SUPPORT INSTITUTIONS AND MANAGEMENT OF SMALL BUSINESSES: Director of Industries; DIC; SIDO; SIDBI; Small Industries Development Corporation (SIDC); SISI; NSIC; NISBUD; State Financial Corporation SIC.

## **Suggested Readings:**

- Desai, Vasant (2003). Small-Scale Industries and Entrepreneurship. Himalaya Publishing House, Delhi.
- Kaulgud, Aruna (2003). Entrepreneurship Management. Vikas Publishing House, Delhi.
- Cynthia, L. Greene (2004). Entrepreneurship Ideas in Action. Thomson Asia Pvt. Ltd., Singapore.

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