BBA I Year	BBA-C103		Semester-I		
	Statistics for Business Decisions				
Time Allotted for	Marks Allotted for	Marks Allotted for End	Maximum	Total	Maximum
End Semester	Internal	Semester Examination	Marks (MM)	Credits	Hours
Examination	Assessment	(ESE)			
3 Hrs.	30 (20+10)	70	100	06	60

OBJECTIVE: To familiarize the students with various Statistical Data Analysis tools that can be used for effective decision making. Emphasis will be on the application of the concepts learnt.

- Measures of Central Value: Characteristics of an ideal measure; Measures of Central Tendency -mean, median, mode, harmonic mean and geometric mean. Merits, Limitations and Suitability of averages.
 Relationship between averages (12 hours)
- Measures of Dispersion: Meaning and Significance. Absolute and Relative measures of dispersion Range, Quartile Deviation, Mean Deviation, Standard Deviation, Coefficient of Variation, Moments, Skewness, Kurtosis.
- Correlation Analysis: Meaning and significance. Correlation and Causation, Types of correlation. Methods of studying simple correlation Scatter diagram, Karl Pearson's coefficient of correlation, Spearman's Rank correlation coefficient, Regression Analysis: Meaning and significance, Linear Regression, Regression lines (X on Y, Y on X).
- Analysis of Time Series: Meaning and significance. Utility, Components of time series, Models (Additive and Multiplicative), Measurement of trend: Method of least squares, Parabolic trend and logarithmic trend

(12 Hours)

• Probability: Meaning and need. Theorems of addition and multiplication. Conditional probability. Bayes' theorem, Random Variable- discrete and continuous. Probability Distribution: Meaning, characteristics (Expectation and variance) of Binomial, Poisson, and Normal distribution. Central limit theorem.

(12 Hours)

SUGGESTED READINGS:

- 1. Anderson, D.R., Sweeney, D.J., Williams, T.A., Camm, J.D., Cochran, J.J., Fry, M.J., & Ohlmann, J.W.,
- 1. (2013). Quantitative Methods for Business. Cencage Learning, New Delhi.
- 2. Beri, G.C. (2005). Business Statistics. Tata McGraw Hill, New Delhi.
- 3. Brandimarte, P., (2012). Quantitative Methods: An Introduction for Business Management. John Wiley & Sons.USA.
- 4. Curwin, J., & Slater, R., (2008). Quantitative Methods for Business Decisions. Thomson Learning, London.
- 5. Dewhurst, F. (2006). Quantitative Methods for Business and Management. McGraw Hill, New Delhi.
- 6. Curwin, J., & Slater, R., (2004). Quantitative Methods: A Short Course. Thomson Learning, London.
- 7. Keller, G.(2009) Introduction to Statistics. Cengage Learning, New Delhi
- 8. Levine, D.M, Kribbeil ,T. C, Berenson.M and Vishawanath, P.K.(2011). Basic Statistics: A First Course. Pearson Education. New Delhi.
- 9. Levin R.I. and Rubin, D.S.(2011). Statistics for Management; 8th ed.Pearson Education. New Delhi.
- 10. Levine, Stephan, Krebbiel and Borenjon,(2007) .Statistics for Managers using Microsoft Excel. PHI, New Delhi.
- 11. Levin, R.I., & Rubin, D.S., (2009). Statistics for Management. Pearson Education Inc, New Delhi.
- 12. Sharma, J.K. (2007). Business Statistics. Pearson Education. New Delhi.
- 13. Sharma, J.K., (2009). Quantitative Techniques for Managerial Decisions. Macmillan Publishers India Ltd, New Delhi.

NOTE: The list of cases, specific references and books including recent articles will be announced in the class by concerned teachers from time to time.