BBA III Year	BBA-E523/623		Semester-V/VI		
	Talent And Knowledge Management				
Time Allotted for	Marks Allotted for	Marks Allotted for End	Maximum	Total	Maximum
End Semester	Internal	Semester Examination	Marks (MM)	Credits	Hours
Examination	Assessment	(ESE)			
3 Hrs.	30 (20+10)	70	100	06	60

OBJECTIVE: To prepare students for talent and knowledge management efforts in organisations. It aims at enabling students to gain insights in concepts and application of talent and knowledge management in organizations. The course aims at understanding basic elements, processes, approaches and strategies of managing talent and knowledge in organisations.

- Meaning and importance of talent management, Talent management Grid, Creating talent management system, Strategies of talent management. (12 Hours)
- Competency model, Competency mapping, Role of leaders in talent management, Talent management and competitive advantage. (12 Hours)
- Elements of knowledge management, Advantages of knowledge management, Knowledge management in learning organisations. Types of Knowledge: Tacit and Explicit .Managing knowledge workers.

(12 Hours)

- Knowledge management process, Approaches to knowledge management: Knowledge management solutions, Knowledge creation, Knowledge sharing, Knowledge dissemination, Knowledge management life cycle, Nonaka's model of knowledge. Knowledge capturing techniques: Brainstorming, Protocol analysis, Consensus decision making, Repertory grid, Concept mapping. (12 Hours)
- Knowledge management strategies: Aligning individual needs with organisation, Reward systems for knowledge management, Knowledge audit, Benchmarking, Balance scorecard, Gap analysis.

(12 Hours)

SUGGESTED READINGS:

- 1. Awad. E.M & Ghaziri.H.M. (2004). Knowledge management. UK: Pearson education International.
- 2. Barnes, S. (2002). Knowledge management system theory and practice. USA: Thomson learning.
- 3. Cappelli, P.(2008). *Talent on Demand –Managing Talent in an age of uncertainty*. London: Harvard Business Press.
- 4. Donald, H. (2013). Knowledge management in organizations. India: Oxford University press.
- 5. Lance, A. B. & Dorothy, B.(2010). Talent management handbook. NewYork: McGraw Hill.
- 6. Raman, T..(2012). Knowledge management a resource book. New Delhi: Excel books.
- 7. Warier, S.(2003). Knowledge management. Delhi: Vikas publishing house.

NOTE: The list of cases, specific references and books including recent articles will be announced in the class by concerned teachers from time to time.