Group B: GENERAL INSURANCE					
MBE) II Year	MB	BE-E306/406	Semester-III		
	Practice of General Insurance				
Time Allotted	Marks	Marks Allotted for	Maximum Marks	Total	Maximum
for End	Allotted for	End Semester	(MM)	Credits	Hours
Semester	Internal	Examination (ESE)			
Examination	Assessment				
3 Hrs.	30	70	100	03	40

Group B: GENERAL INSURANCE

OBJECTIVE:To provide an understanding of the priniciples and regulations of general insurance and their relevance.

• The Concept of Insurance and its Evolution: The basics and nature of insurance – evolution and nature of insurance – how insurance operates today – different classes of insurance – importance of insurance – how insurance takes care of unexpected eventualities., Risk Management: Provides an understanding of risk management – different types of risks – actual and consequential losses – management of risks – loss minimization techniques.

(8Hours)

• The Business of Insurance: Management of risk by individuals – management of risk by insurers – fixing of premiums – reinsurance and its importance for insurers – role of insurance in economic development and social security – contribution of insurance to the society.,The Insurance Market: The various constituents of the insurance market – operations of insurance companies - operations of intermediaries – specialist insurance companies – insurance specialists – the role of regulators – other bodies connected with insurance. (9Hours)

• The Insurance Contract: Terms of an insurance contract – principles which form the foundation of insurance – significance of the principle of insurable interest – the principle of indemnity – the principle of subrogation – the principle of contribution – disclosure of all relevant information – principle of utmost good faith – the relevance of proximate cause – the insurance contract. **(8Hours)**

•: Development of Insurance Legislation in India and Insurance Act 1938: Development and growth of Life and Non-life Insurance industry in India – Nationalization of insurance Industry –Insurance association and Life and General Councils – GIBNA. Case Study1: Conseco Senior Health Insurance: A Strategic Problem of Reputation and Regulation (7Hours)

• IRDA Functions and Insurance Councils: Mission and Composition of IRDA –Duties and powers and Functions of IRDA –Regulations issued –Motor Vehicle Act 1988 – Salient features – No Fault liability – Hit and Run Accidents – Marine Insurance Act – The Bill of Lading Act – Indian Railways Act – Carriage of Goods by Sea act and various other acts – Workmen's compensation Act – Employee State Insurance Act – Public Liability act – General and Life Insurance Councils – Formation, duration and dissolution of Executive committee – Functions and Powers of the executive committee. **Case Study2:** Gibson Insurance Company **(8Hours) S SUGGESTED READING:**

1.I.C.-01.(2011) Principles of Insurance: Insurance Institute of India, Mumbai.

2.I.C.-14.(2011) Regulations of Insurance Business: Insurance Institute of India, Mumbai.

3. Mishra M.N. Insurance Principles & Practice

4.Case Study1: Nicola Persico, C. James Prieur, "Conseco Senior Health Insurance: A Strategic Problem of Reputation and Regulation", Kellogg School of Management Cases, (2017), https://doi.org/10.1108/case.kellogg.2016.000076

5.Case Study 2: Mark E. Haskins, Kristy Lilly, Liz Smith, "Gibson Insurance Company", Darden Business Publishing Cases, (2017), https://doi.org/10.1108/case.darden.2016.000134

NOTE: The list of cases, specific references and books including recent articles will be announced in the class by concerned teachers from time to time.